



GRAY HUNTER STENN LLP

CERTIFIED PUBLIC ACCOUNTANTS

500 Maine Street
Quincy, IL 62301
Phone 217-222-0304
Fax 217-222-1691

[Website](#) [People](#) [About](#) [Services](#) [Contact](#)

Hi, Gray Hunter Stenn LLP. Here are your Articles for October 5, 2016.

[Personal Info](#)

[Saved Articles](#)

[Refer Colleague](#)

[Unsubscribe](#)

[Feedback](#)

[Your Privacy](#)

[Disclaimer of Liability](#)

© 2016. Powered by Thomson Reuters Checkpoint

Gray Hunter Stenn LLP's News

[Court Decisions Make It Easier to Deduct](#)

What happens if you're the owner of a limited liability company (LLC) that generates tax losses, and you don't spend a lot of time in the activities of the business? The losses might be classified as *passive*, and your ability to currently deduct them might be severely restricted by the passive activity loss (PAL) rules.

[Full Article](#) [Save Article](#) [Contact Us](#)
[Share This](#)

Timely Opportunities

[Spotlight on Gains from Qualified Small Business Stock](#)



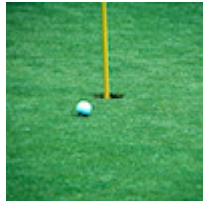
Under the qualified small business stock (QSBS) rules, eligible gains from selling QSBS may qualify for a 0% federal tax rate. Sound too good to be true? These rules were made permanent under

the Protecting Americans from Tax Hikes (PATH) Act of 2015. Here are some important details about this tax-saving opportunity, including the most important restrictions and limitations.

[Full Article](#) [Save Article](#) [Contact Us](#)
[Share This](#)

Sales

[Tee Off for Success](#)



Driving a dimpled ball down the fairway can be good for business -- as long as you know what you're doing. Here's a guide to business golf that can help you build relationships and open the

door for more sales. Just remember: The course probably isn't the place where the deal is clinched.

[Full Article](#) [Save Article](#) [Contact Us](#)
[Share This](#)

Marketing

[Six Tactics To Improve Your Search Engine Results](#)



What business *doesn't* want to increase traffic to its website? More than 90 percent of people who visit websites today enter them via search engine links rather than by typing in a specific

URL. Consequently, search engine optimization (SEO) presents a huge opportunity for businesses looking to increase their site traffic. Take a look at six tactics to help increase your website traffic.

[Full Article](#) [Save Article](#) [Contact Us](#)
[Share This](#)

Latest Headlines

[Wall St. advances as energy, bank stocks rally](#)

Reuters.com - Wed, 05 Oct 2016 12:57:03 -0400

[U.S. top court leans toward making insider trading prosecutions easier](#)

Reuters.com - Wed, 05 Oct 2016 12:48:28 -0400

[U.S. services sector activity surges to 11-month high](#)

Reuters.com - Wed, 05 Oct 2016 12:37:45 -0400

[Oil up 2 percent to June highs on another U.S. crude draw](#)

Reuters.com - Wed, 05 Oct 2016 12:42:55 -0400

[Chicago suspends Wells Fargo from city business for a year](#)

Reuters.com - Wed, 05 Oct 2016 13:40:15 -0400

Saved Articles

[View Report](#)

- No saved articles.

Disclaimer of Liability

Our firm provides the information in this e-newsletter for general guidance only, and does not constitute the provision of legal advice, tax advice, accounting services, investment advice, or professional consulting of any kind. The information provided herein should not be used as a substitute for consultation with professional tax, accounting, legal, or other competent advisers. Before making any decision or taking any action, you should consult a professional adviser who has been provided with all pertinent facts relevant to your particular situation. Tax articles in this e-newsletter are not intended to be used, and cannot be used by any taxpayer, for the purpose of avoiding accuracy-related penalties that may be imposed on the taxpayer. The information is provided "as is," with no assurance or guarantee of completeness, accuracy, or timeliness of the information, and without warranty of any kind, express or implied, including but not limited to warranties of performance, merchantability, and fitness for a particular purpose.

500 Maine Street Quincy, IL 62301